

Gardiner.

Creating a Proactive Facility.





Presenters

Data Analytics:

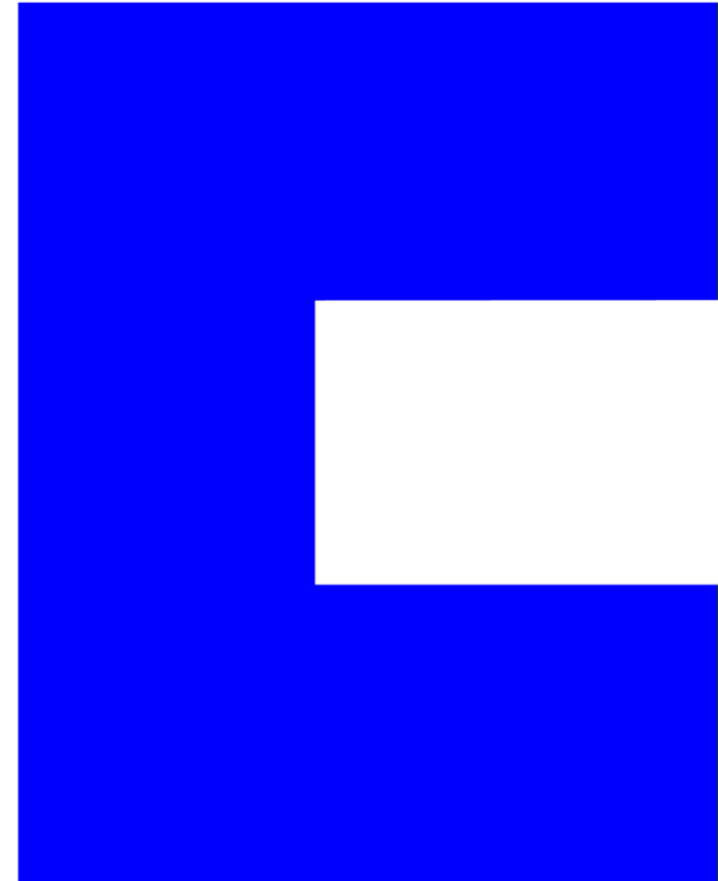
Michael Mandilakis – Director of Data Services

Building Automation:

Matthew Montgomery – Director of Automation Sales

Capital Improvements:

Ronald Cordaro – Solution Sales



How we help.

Smarter Systems, Compliant Spaces,
Total Support.

- Integrated HVAC, Automation & Controls to streamline operations
- 24/7 Service, Parts & Rentals for critical uptime
- Data-driven insights with Data Services
- Tailored funding solutions to move projects forward



Data Services

Powering Proactive Buildings

Data + Service — that's how we cut through the noise to help you:

- Reduce energy waste
- Improve building comfort
- Make smarter, faster maintenance decisions.

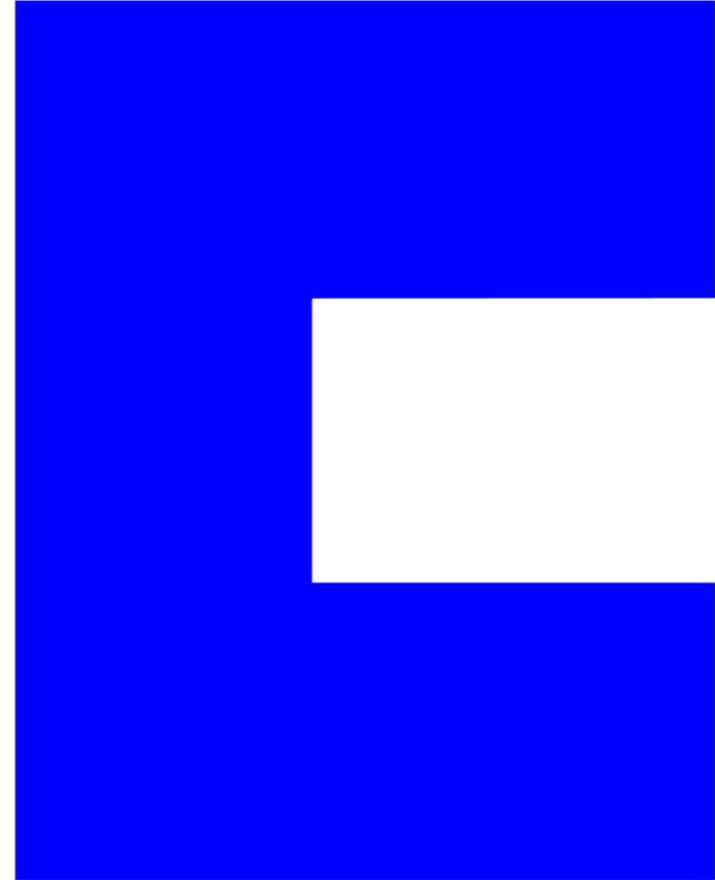
The culmination of your Building Automation investment — now fully unlocked through predictive fault detection, root cause analysis, and clear, actionable insights.





Data Analytics

Michael Mandilakis





Step by Step Review of Compliance Response Approach.

Traditional Approach (Respond to Issue)

- BAS Alarm, Clinical Observation or Compliance Notice
- Investigate, Diagnose, Action Plan, Execute, Validate

Data Analytics Approach (Before Issue Arises)

- Detect, Diagnose, Action Plan
- Execute, Validate

Smarter Operations.

Saving time, tracking
impact.

Operational efficiency

- Reduce time spent by staff to investigate issues
- Provide data driven steps to resolve

Trackability of information

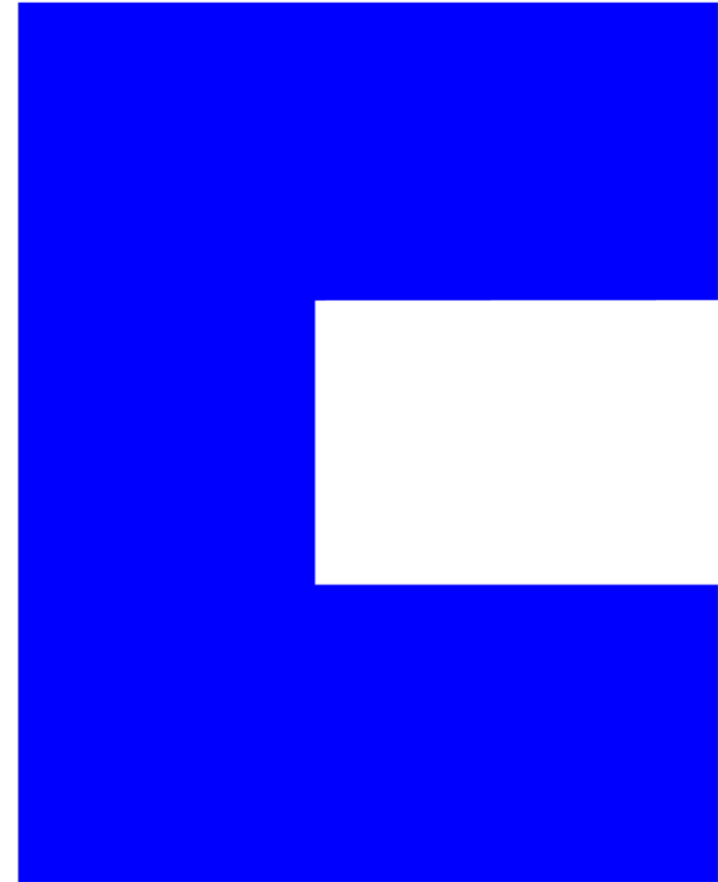
- Ability to assign responsibility
- Track financial impact associated
- Confirm resolution





Building Automation.

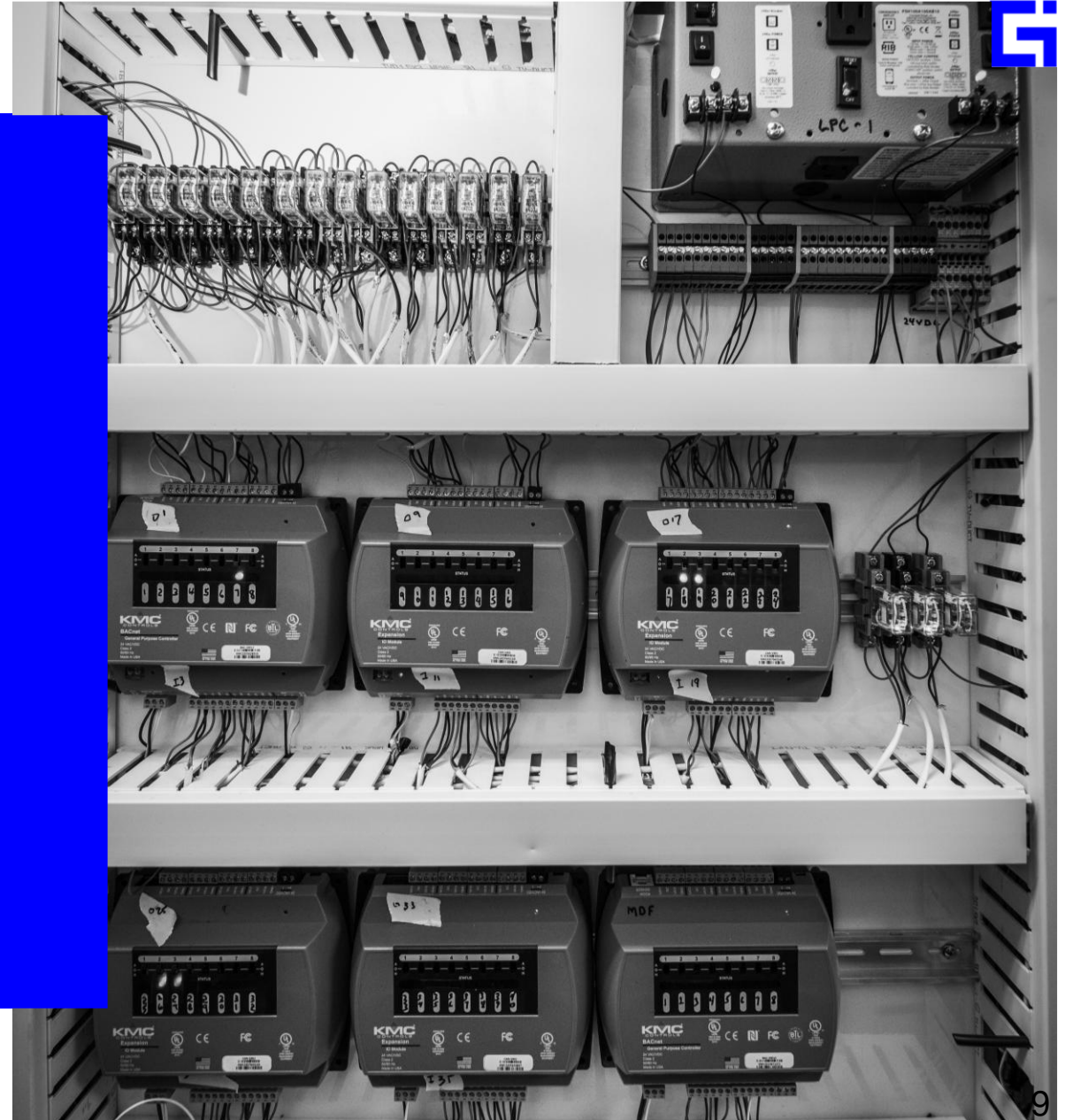
Matthew Montgomery



The Business End of Proprietary Vs.

Open a truly open
system?
Brand agnostic approach

- KMC Controls
- VYKON by Tridium
- Distech Controls
- Facility Explorer by Johnson Controls



Total Facilities Management.

One partner, complete confidence.

- HVAC
- Lighting
- Access Control
- Elevator
- Guest Management
- Energy Management
- Indoor Air Quality
- Fire Suppression
- Police/Medical



Extend. Evolve. Optimize.

Breathing new life into
your old automation
system.

- Modernize your existing controllers
- Enhance functionality, security, and system life



Wireless Technology.

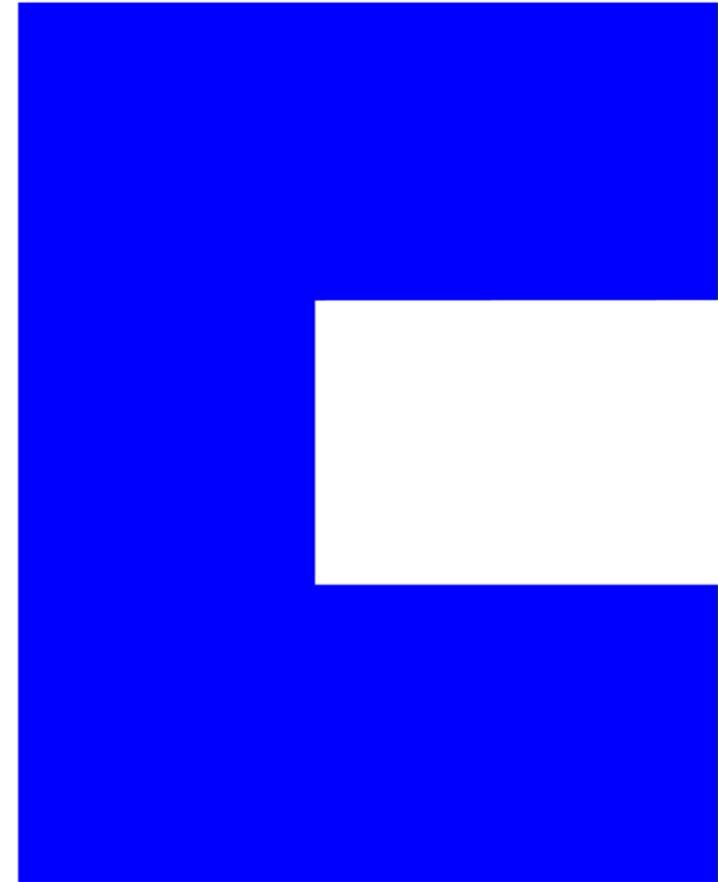
Breaking barriers,
Connecting smarter.





Capital Improvements

Ron Cordaro



Life Cycle.

Data services and Master Facility Planning.

- Infrastructure Master Planning
- Renovation, Construction, Future Growth, Consolidation
- Live, data driven insight to support Master Facility Planning





Energy and Sustainability.

Using Data Services to power performance with purpose.

- Energy Efficiency Improvements
- Long Term sustainability planning
- Operational savings

Strategic Investments.

Turning insight into actionable Capital Planning.

- Live, evolving document
- Predictive, Deficiency Tool
- Use in capital planning and budgets
- Work Order Systems and The Joint Commission
- Financial and Budget Planning



Questions?

Learn more at
www.whgardiner.com

